Easy Sales

Checkout just got better.

WATCH DEMO VIDEO

ITEMS ONE CLICK AWAY

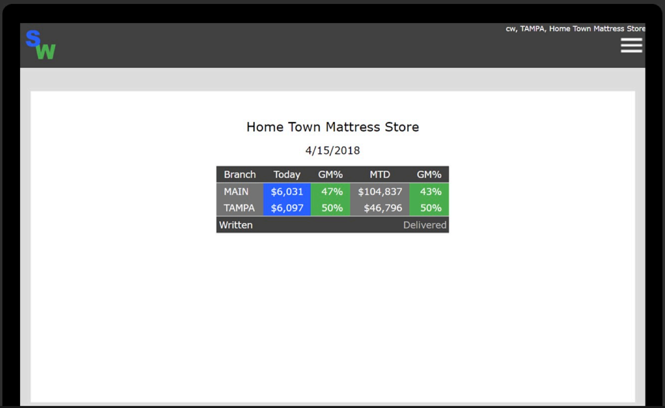
Designate a product as a “Quick Item” in Smartwerks Inventory and the item image appears on the Easy Sales screen. Simply click on it to add it to the current transaction.

A TICKET FOR EVERY SITUATION

Whether the customer requests a sales quote, is taking the merchandise with them today, or having it delivered at a later time, we have a transaction type for it. Offer your customers exactly what they need.

MORE SCREENS ARE BETTER

Open multiple screens (tabs) at once. Check the stock of an item during a sale. Process two (or three or four) sales at once. Added flexibility means sales processing that’s easier and faster than ever.


SW
cw, TAMPA, Home Town Mattress Store

Home Town Mattress Store

4/15/2018

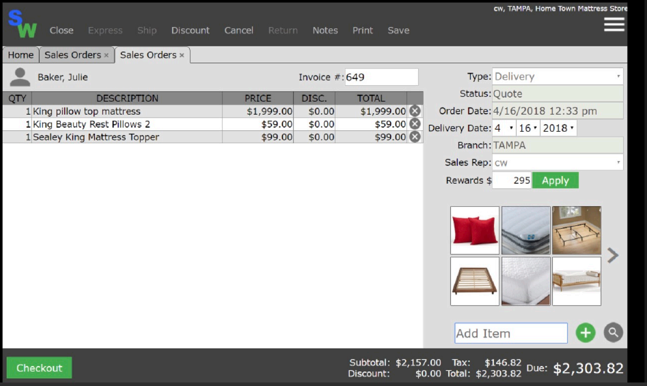
Branch	Today	GM%	MTD	GM%
MAIN	$6,031	47%	$104,837	43%
TAMPA	$6,097	50%	$46,796	50%
Written				Delivered

Statistics in a Dash

Appearing when you first login to Easy Sales, the new company dashboard provides a summary of today’s sales statistics, along with those same figures for the month. Control who sees this information in Smartwerks settings.

Quote Me on That

Create and save price quotes for your customers. Start a delivery order and instead of completing checkout, print and/or save the quote for your customer. Access the quote later to sell the merchandise to the customer.


cw, TAMPA, Home Town Mattress Store
Close
Express
Ship
Discount
Cancel
Return
Notes
Print
Save
Home
Sales Orders ×
Sales Orders ×
Apply
Add Item
Checkout

Baker, Julie

Invoice #: 649

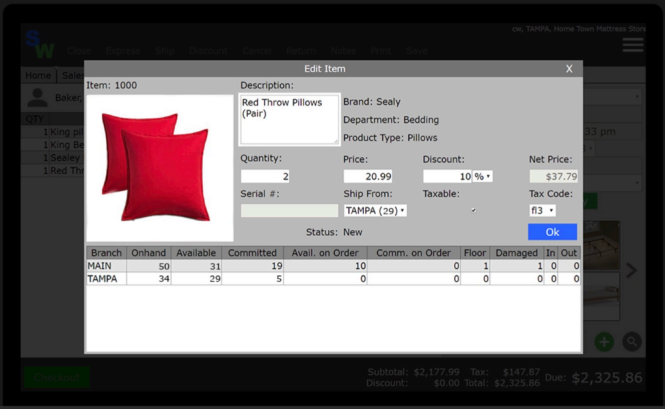
QTY	DESCRIPTION	PRICE	DISC.	TOTAL
1	King pillow top mattress	$1,999.00	$0.00	$1,999.00
1	King Beauty Rest Pillows 2	$59.00	$0.00	$59.00
1	Sealey King Mattress Topper	$99.00	$0.00	$99.00

Type: Delivery
Status: Quote
Order Date: 4/16/2018 12:33 pm
Delivery Date: 4 16 2018
Branch: TAMPA
Sales Rep: cw
Rewards $ 295

Subtotal: $2,157.00 Tax: $146.82
Discount: $0.00 Total: $2,303.82
Due: $2,303.82

A simpler and faster sales experience.

Instead of spending much of your time processing sales, offer your customers the type of in-store experience they are looking for. As a result, increase loyalty and word-of-mouth marketing.


cw, TAMPA, Home Town Mattress Store
Close
Express
Ship
Discount
Cancel
Return
Notes
Print
Save
Home
Sales
Edit Item
X
Ok
Checkout

Item: 1000

Description: Red Throw Pillows (Pair)

Brand: Sealy
Department: Bedding
Product Type: Pillows

Quantity: 2
Price: 20.99
Discount: 10 %
Net Price: $37.79
Serial #:
Ship From: TAMPA (29)
Taxable: ✓
Tax Code: fl3
Status: New

Branch	Onhand	Available	Committed	Avail. on Order	Comm. on Order	Floor	Damaged	In	Out
MAIN	50	31	19	10	0	1	1	0	0
TAMPA	34	29	5	0	0	0	0	0	0

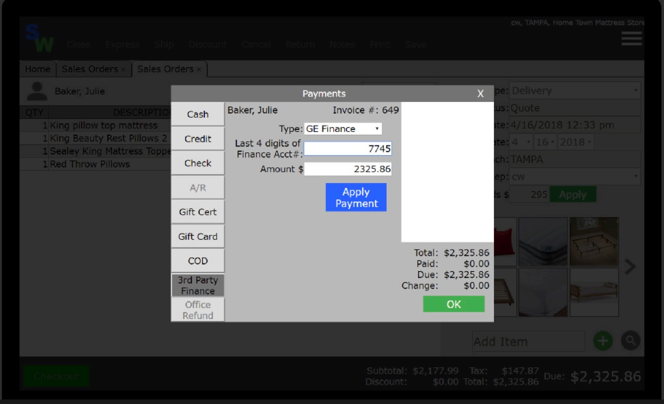
Subtotal: $2,177.99 Tax: $147.87
Discount: $0.00 Total: $2,325.86
Due: $2,325.86

Edit on the Go

On the Edit Item window, change an item's description or modify the price (for the current transaction only). Quickly change the quantity or add an item discount. See stock quantities at all branches.

Finance Away

For added convenience to your customers, make it easy for them to finance their purchases with a third party finance company. Track all activity with Smartwerks powerful reporting tools.


cw, TAMPA, Home Town Mattress Store
Close
Express
Ship
Discount
Cancel
Return
Notes
Print
Save
Home
Sales Orders ×
Sales Orders ×
Payments
X
Cash
Credit
Check
A/R
Gift Cert
Gift Card
COD
3rd Party Finance
Office Refund
Apply Payment
OK
Apply
Add Item
Checkout

Baker, Julie

QTY	DESCRIPTIO
1	King pillow top mattress
1	King Beauty Rest Pillows 2
1	Sealey King Mattress Toppe
1	Red Throw Pillows

Baker, Julie   Invoice #: 649
Type: GE Finance
Last 4 digits of Finance Acct#: 7745
Amount $ 2325.86

Total: $2,325.86
Paid: $0.00
Due: $2,325.86
Change: $0.00

pe: Delivery
us: Quote
ate: 4/16/2018 12:33 pm
ate: 4 16 2018
ch: TAMPA
ep: cw
ls $ 295

Subtotal: $2,177.99 Tax: $147.87
Discount: $0.00 Total: $2,325.86
Due: $2,325.86

ADD AN INVOICE NOTE

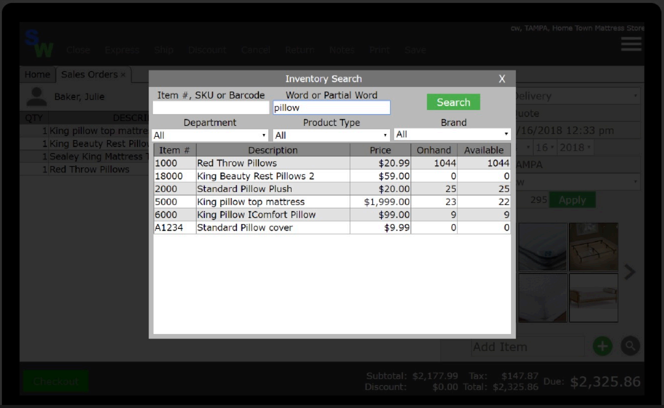
You can now add invoice notes in Easy Sales. If the customer warns you of a "big scary dog" at their residence, use an invoice note to convey that information to all delivery personnel.

CREDIT WHERE CREDIT IS DUE

Quickly verify or change the transaction's salesperson at the beginning of each sale. Be confident that commissions and spiffs are being rewards to the correct employee each and every time.

FIND & CREATE CUSTOMERS

In Easy Sales, look up an existing customer or create a new one on the fly. On the separate Easy Sales Customer Maintenance screen, make instant changes to a customer's contact information.


cw, TAMPA, Home Town Mattress Store
Close
Express
Ship
Discount
Cancel
Return
Notes
Print
Save
Home
Sales Orders ×
Inventory Search
X
Search
Apply
Add Item
Checkout

Baker, Julie

Item #, SKU or Barcode:
Word or Partial Word: pillow
Department: All
Product Type: All
Brand: All

Item #	Description	Price	Onhand	Available
1000	Red Throw Pillows	$20.99	1044	1044
18000	King Beauty Rest Pillows 2	$59.00	0	0
2000	Standard Pillow Plush	$20.00	25	25
5000	King pillow top mattress	$1,999.00	23	22
6000	King Pillow IComfort Pillow	$99.00	9	9
A1234	Standard Pillow cover	$9.99	0	0

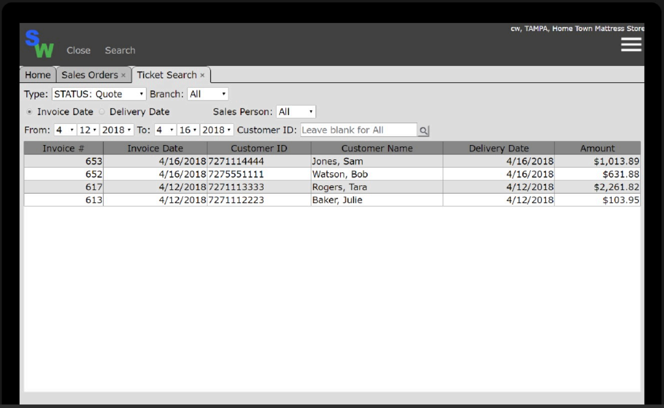
Subtotal: $2,177.99 Tax: $147.87
Discount: $0.00 Total: $2,325.86
Due: $2,325.86

Search High & Low

On the Check Stock screen, find the product you're looking for in seconds. Filter the inquiry by Brand, Department, and Product Type or search by keyword. Get detailed stock quantities by clicking on the item.

That's the Ticket

Search by ticket type (including quotes), date, and customer number to efficiently find the transaction you're looking for. Clicking on the invoice opens it on the Easy Sales screen, where you can view details and make changes to quotes or open orders.

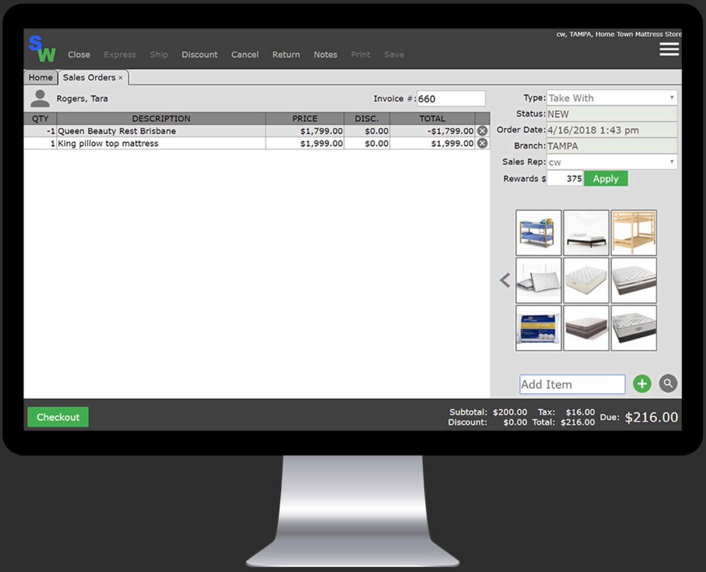

cw, TAMPA, Home Town Mattress Store
Close
Search
Home
Sales Orders ×
Ticket Search ×

Type: STATUS: Quote   Branch: All
● Invoice Date ○ Delivery Date   Sales Person: All
From: 4 12 2018 To: 4 16 2018 Customer ID: Leave blank for All

Invoice #	Invoice Date	Customer ID	Customer Name	Delivery Date	Amount
653	4/16/2018	7271114444	Jones, Sam	4/16/2018	$1,013.89
652	4/16/2018	7275551111	Watson, Bob	4/16/2018	$631.88
617	4/12/2018	7271113333	Rogers, Tara	4/12/2018	$2,261.82
613	4/12/2018	7271112223	Baker, Julie	4/12/2018	$103.95

Painless Product Exchanges

Return an item and sell its replacement on a single transaction. Yep, it's that's simple.


cw, TAMPA, Home Town Mattress Store
Close
Express
Ship
Discount
Cancel
Return
Notes
Print
Save
Home
Sales Orders ×
Add Item
Checkout

Rogers, Tara

Invoice #: 660

QTY	DESCRIPTION	PRICE	DISC.	TOTAL
-1	Queen Beauty Rest Brisbane	$1,799.00	$0.00	-$1,799.00
1	King pillow top mattress	$1,999.00	$0.00	$1,999.00

Type: Take With
Status: NEW
Order Date: 4/16/2018 1:43 pm
Branch: TAMPA
Sales Rep: cw
Rewards $ 375 Apply

Subtotal: $200.00 Tax: $16.00
Discount: $0.00 Total: $216.00
Due: $216.00

See Smartwerks in action.

Discover how Smartwerks helps you:

- ✓ Process sales faster and more accurately.
- ✓ Bring in new customers and keep the ones you have.
- ✓ Manage your employees better.
- ✓ Spend money on the right products.
- ✓ Use powerful analytics to make smarter decisions.

"I decided to go with Smartwerks software, and it has proven to be a great decision. It is easy to train new employees, and I love the way it keeps track of my inventory. The staff is very helpful and accommodating."

Kim, Kim's Fine Jewelry, Summerville, SC

WATCH OUR DEMO VIDEO

No pressure. No commitments.

*Name

*Email

*Company

☐ Yes, I would like to receive weekly business tips, advice, and other helpful resources via email.

SEND ME THE VIDEO

By providing your information, you agree to our Privacy Policy.

Free Guide

Online Demo

Get Started

EXPLORE

Home
Tour
Pricing
Blog
Support

CONTACT

Call 1-888-882-1530
ext. 108 or email us.

4625 East Bay Drive Suite 201
Clearwater, FL
33764

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